

Financial Risk Calculator

for Truck and Rail Scales



Your scale affects your finances through:

Accuracy

The profitability of every transaction on a scale depends on its accuracy.

Reliability

Downtime causes disruptions and increases operational costs.

Service

The quality and cost of maintenance and repairs to keep the scale operational can grow drammatically over time.

See for yourself

Use the interactive form on the next page to determine the risk your business could be exposed to through your scale.

Then, learn the value of improving scale performance with help from METTLER TOLEDO, including:

- Load cell system upgrades / conversions
- Professional preventative maintenance
- Precise calibrations
- Expert repair services

METTLER TOLEDO

Financial Risk Calculator

The impact of your truck scale on your business



Business Information Note: The user can override the default values in all input fields.

Select unit of weight	Gross weight of an average truck		
Enter currency	Net load weight per average truck		
Business days per year	Price of material per		
Trucks per business day	Profit margin on material	%	
Scale Error	Current Values	Improved Values	
Estimating current scale error on a full load: United States tolerance (NTEP): Up to 160 lbs on a 40 ton load EU / Asia, etc. tolerance (OIML): Up to 40 kg on a 40 tonne load, up to 60 kg for most loads over			
Scale Downtime			
Total days of unplanned downtime per year: (includes failure, repair dispatch, and repair time)	days	days	
Annual cost of emergency scale repairs (parts, labor, travel, etc.)			
Percentage of daily business lost during scale	e downtime (optional)	%	
Added cost of disruption <u>per delayed weighment</u> during downtime (optional) (overtime labor, fuel, etc.)			

Once the fields above have been completed, click "Calculate" to see results below

Analysis	Current Financial Risk	Improved Financial Risk	Savings Potential
Accuracy: Annual value of weighing errors			
Reliability: Annual cost of unplanned downtime; lost business, increased overhead during disruptions, and repairs			
Combined annual value: Weighing errors and unplanned scale downtime			

Total Annual Savings Potential from Risk Reduction

Weighing errors and downtime are typically related to the scale's load cell system and preventative maintenance efforts. Contact METTLER TOLEDO for opportunities to improve the accuracy and reliability of your truck scales.

METTLER TOLEDO

Calculations

This page explains the calculations used in the Risk Exposure Calculator.

Accuracy

The financial value of weighing errors is calculated as:

scale error X days per year X trucks per day X price of goods per lb. or kg.

Reliability

The cost of unplanned downtime is calculated as the sum of these values:

Cost of lost business
days downtime X net load X trucks per day X price of goods X (profit margin X .01) X (percent lost business X .01)

 Cost of increased overhead during disruptions days downtime X cost added processing X trucks per day X (100 - percent lost business)

• Cost of repairs Value entered by the user (parts, labor, travel, etc.)

Disclaimer

METTLER TOLEDO provides this calculator as a service to help customers in analyzing the potential benefits of purchasing METTLER TOLEDO products and services. The calculator, however, only provides estimates. Such estimates are not a guarantee of savings or returns. Ultimately, each customer shall be fully responsible for making its own determination as to the suitability of METTLER TOLEDO products and services for its own particular use. Also, the calculator is based on limited parameters. Other factors, which might also have an influence on results, have not been taken into account. Further, the calculators are provided "as is". The information has been compiled in good faith but does not replace any product documentation such as datasheets nor may it be used or be understood as part of a quotation. This document and the calculator are being provided as information only.

METTLER TOLEDO disclaims all express and implied warranties including, but not limited to, implied warranties of merchantability or fitness for a particular purpose. METTLER TOLEDO does not warrant or make any representations regarding the validity, accuracy or reliability of any results of use of the calculator or with respect to the completeness or accuracy of the provided information. In no event shall METTLER TOLEDO be liable for any damages, including direct, consequential, incidental, or special, even if METTLER TOLEDO has been advised of the possibility of such damages, and even if damages arise as a result of METTLER TOLEDO's negligence. METTLER TOLEDO shall not be responsible for any modifications made to this calculator by any customer, dealer or other third party. By clicking on the calculator links or otherwise utilizing the calculators, you acknowledge that you have read, agreed to, and understand this Disclaimer.

METTLER TOLEDO